

Message Text

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62

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
----- 007051

R 151539Z SEP 76
FM AMCONSUL FRANKFURT
TO SECSTATE WASHDC 5519
USDOC WASHDC
INFO AMEMBASSY BONN

UNCLAS FRANKFURT 6962

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: WTDR/FTI: AUDIO INT'L HERMANN HOFFMANN

REF : USDOC 14196

1. GERMANY 2. NTRY CODE: 428 3.SER NO 1235100

4. AUDIO INT'L HERMANN HOFFMANN

4A. CODE: 4B . CODE: E

5. POSTFACH 560229, GONZENHEIMERSTRASSE 2 A

6. D-6000 FRANKFURT/MAIN-56, GERMANY

7. ESTABL: 1970 8. EMPL: 9 9 SIZE: (20-X) MEDIUM

10. REPUTATION: (22-X) GOOD

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11. SALES AREA: WEST GERMANY, EUROPEAN COUNTRIES, EXCL.
COMECON NEAR EAST.

12. RPT. DATE: 09-76

13A. 36515/2345 SAGT, WHS, IM, EX. OF AUDIO EQUIPMENT
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13B. 38252/2345 SAGT, WHS, IM, EX. OF TEST INSTRUMENTS
FOR AUDIO APPLICATION

14. CONTACT: HERMANN HOFFMANN TITLE: OWNER

15. CABLE: NONE 16. TELEX: 413 039 17. TEL: 0611-503570

18. FINANCIAL REF: DRESDNER BANK AG, MANUFACTURERS HANOVER
TRUST, BOTH FRANKFURT

19. TRADE REFS: INFINITY SYSTEMS, INC., CHATSWORTH, CA. AND
SEE ITEM 20.

20. FOREIGN FIRMS REPRESENTED: DBX INC., WALTHAM, MA.
(DYNAMIC RANGE PROCESSORS). GREAT AMERICAN SOUND CO.,
CHATSWORTH, CA. (AMPLIFIERS). INFINITY SYSTEMS, INC.,
CHATSWORTH, CA. (LOUDSPEAKERS); KLIPSCH & ASS., HOPE
ARK. (LOUDSPEAKERS); SHERWOOD ELECTRONIC LABORATORIES,
CHICAGO, ILL. (RECEIVERS), SIGMATEK, INC., CUPETINO,
CA. 95014 (RADIO GENERATORS).

21. THE FIRM IS REGISTERED AS SINGLE PROPRIETORSHIP, OWNED
BY HERMANN HOFFMANN. THE FIRM'S AND HOFFMANN'S PERSONAL
FINANCES ARE DESCRIBED AS ORDERLY. D. 80,000 ARE INVESTED
IN BUSINESS EQUIPMENT. OVERALL INVENTORY IS VALUED AT
DM 250,000. JOINTLY WITH HIS FATHER, HOFFMANN OWNS REAL
ESTATE, VALUED AT DM 130,000. THE ANNUAL VOLUME OF BUSINESS
IS ABOUT DM 5.5 MILLION. NO DEROGATORY INFORMATION WAS
RECEIVED ON PAYMENTS. RECOMMENDED AS A GOOD BUSINESS CONTACT.

2. PREPARED BY P. BARTOLSIC, APPROVED BY FRANK D.
BUCHHOLZ OF AMERICAN CONSULATE GENERAL, FRANKFURT.LEHMANN

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Message Attributes

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Margaret P. Grafeld
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TAGS: BEXP, GE
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